



WellTempo Affordable Pumpjack Automation

An old problem for marginal wells

Maximize
production at
lowest cost!



How to maximize production at lowest cost



2% increase in production on a 15 bbl per day well = 110 additional bbl / year at \$80

~ \$8,800 Increased Revenue



Reduced equipment failures / downtime

~ \$6,000 Savings



Increased staff efficiency (labor hours, fuel, increased uptime)

~ \$1,000 Savings



Estimated contribution to the operators bottom line

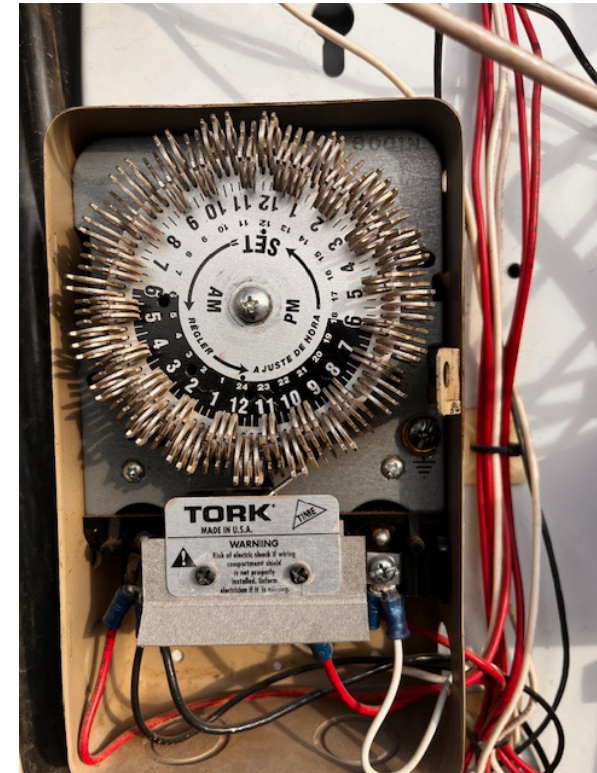
~ \$15,800 per year per well

TELEMETRY INSIGHT
PUTTING ENERGY DATA TO WORK

How is this accomplished today?



The percent timer controls the well based on a 15 minute clock



The pin timer controls the well based on a 24 hour clock

Pump Off Detection For The Price Of A Cup Of Coffee

- What if you could **remotely monitor** your wells from anywhere at any time?
- What if you could **remotely control** your wells from an intuitive user-friendly dashboard?
- What if you could **know when your wells are pumped off**?
- And what if all these things led to
 - Increased production
 - Reduced downtime
 - More efficiency
 - Better deployment of resources
 - Protection of valuable equipment

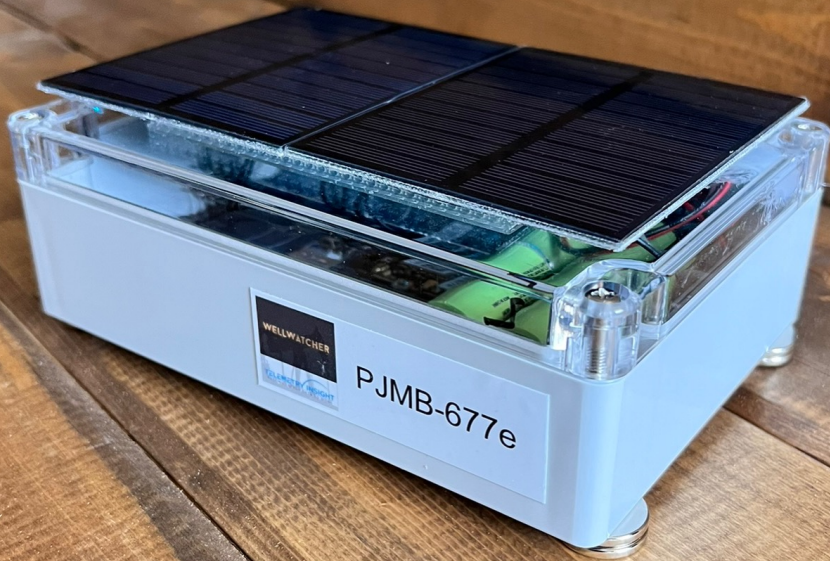


Ease of Installation

- Designed for customer installation
- Installation of the WellTempo unit simply requires turning off the pump and placing the unit on top of the walking beam of the pumpjack where magnets securely hold it in place.



WellTempo Unit



How Our Customers Use Our Products

- Operators looking to ***maximize production, increase efficiency, minimize equipment failures and improve their bottom line***
 - Production Superintendents - see the "big picture" via the daily reports and dashboard
 - Pumpers - provides the information they need to plan their day and work more efficiently
 - Production Engineers - optimize pump behavior and production
 - Owners - provides the tools to ensure they are effectively maximizing their bottom line

What our customers are saying

"Normally our pumpers only see a well for 5 minutes a day. WellTempo is able to see what is happening continuously and alert us if there is a problem. This allows us to get the pumpers to the right well to address issues much more quickly."

- **Don Shackelford – Shackelford Oil Company**

"WellTempo has proven to be a valuable tool that has allowed us to significantly increase efficiency in our operation. The product gives us instant access to the information we need allowing us to better deploy resources, which saves money and helps maximize our production."

- **Stephanie Gray – BCP Corporation**

"The daily reports allow us to address issues in the field much faster. As a result, we are able to make repairs more quickly and get wells back online and producing revenue."

- **Matt Baker – Baker Operating**

"Telemetry Insight and their team have demonstrated exceptional dedication and attentiveness to our constantly evolving requirements. Their daily updates provide valuable assistance in monitoring wells that are located outside of our immediate vicinity."

- **Leo Medina – Petex Ltd**



Recent developments

- First Permian case study 500% ROI
- Partnership with NOV for certification and manufacturing expertise
- Additional pump off detection signatures

